

# Supply Packages

Smiths Advanced Metals

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## Smiths Advanced Metals maximises your supply chain efficiency

We offer a full range of value added options that underline our ethos of being the complete service provider.

Many of our customers are happy with a simple supply arrangement where products are ordered and delivered on an item by item basis. However, more and more customers are looking for a greater level of service and for these customers we offer a full range of bespoke supply solutions. Continual investment in our unique IT platform has allowed us to develop an unrivalled range of purchasing options and supply chain innovations that can be combined in many different ways to create a bespoke supply package.

### Instantly Scalable

Quite simply, bespoke supply solutions can be whatever you would like in terms of size, variety and content. This can be as simple as bespoke labelling or as complex as full inventory management with lineside delivery.



### How it works?

- 1 A detailed telephone conversation would take place to gain an understanding of the areas where you feel you could benefit from a streamlined supply chain
- 2 We would then arrange a visit to your premises where a member of our team would gain a deep understanding of your current business processes and explain some of the solutions that are available, some of which you may not know even exist!
- 3 If required, further meetings with members of your procurement, planning and engineering departments would take place to ensure every aspect of your supply chain has been evaluated
- 4 From all the information gathered a BSS package would be built and then presented to you and any members of your team you wish to involve. A full explanation of the value added and through cost benefit of each feature will be discussed in detail
- 5 Once we have agreed through cost targets an implementation plan would be put in place, if changes are required we return to stage 3 or 4
- 6 Implementation takes place with no impact on manufacturing, a member of our team is nominated as your point of contact to provide on going support and to ensure regular review meetings are undertaken

This multi-staged process has proven to be very successful, BSS packages are adaptable and can evolve over time allowing us to fulfil your ultimate objectives whilst offering ongoing cost reductions for your business.

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